

Long Island Housing Partnership, Inc.

"Housing through the COVID years"

2019 - 2021 Annual Report















MISSION STATEMENT:

Since its inception in 1988, the mission of the Long Island Housing Partnership, Inc. (LIHP) has been to provide affordable housing opportunities to those who, through the ordinary, unaided operation of the marketplace, would be unable to secure, or remain in, a decent and safe home.

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Letter to our Members

2020 taught that flexibility and perspective are essential for success. Faced with an unprecedented pandemic, Long Island Housing Partnership (LIHP) recognized the need to adopt unplanned shifts in strategy and make the rapid changes necessary to sustain operations and ensure continuity for our clients. The ability to navigate obstacles during the past few years confirmed our dedication and dictated our "Resiliency, Re-evaluation and Renewal to Our Commitment."

The past three years were highly successful years for the LIHP that reflected the continued need for existing programs and initiatives as well as new ways to provide assistance. Communication was key as staff examined ways to remain connected while working remotely and ensuring that critical and essential services were accessible. The dream of homeownership remained in the forefront among team members who were charged with finding new ways to navigate the uncharted territory of a pandemic, execute their individual responsibilities to continue to close houses, provide counseling, negotiate supply chain issues and secure funding — all while working remotely.

Lenders and funders were vigilant in reaching out to LIHP to reinforce their continued support and acknowledge that, despite the challenges presented by COVID, they were ready with whatever assistance was needed.

Housing counseling services, which are vital to assisting home buyers and current homeowners, continued to provide a lifeline amid major economic shifts, rising home prices and the COVID pandemic. Challenged by COVID precautions, LIHP responded by moving counseling services online in 2020, with the understanding that homeowners accessing housing counseling had consistently lower default, foreclosure and bankruptcy rates than those not seeking those services.

Fair Housing education remained a priority with training and resources available through the LIHP website, social media accounts, conferences, workshops and technical assistance. Local government officials, property owners and rental agents, developers, lenders and Realtors® all had access to important updates as new Fair Housing laws and regulations were enacted. During 2020-2021, due to COVID in-person training prohibitions, LIHP quickly pivoted and successfully provided six virtual fair housing trainings that were partially funded through a contract with the Suffolk County Human Rights Commission.

As we begin to emerge from the pandemic, LIHP continues to be committed to its mission to provide affordable housing opportunities to those unable to secure a safe and secure home.

The LIHP extends its thanks to the Board of Directors for its ongoing professionalism during the most challenging of times, to the lenders and funders without whom it would be impossible to provide the resources required to ensure success, and to its government partners, developers and builders for their continued support.



Kevin S. Law Chairman



Peter J. ElkowitzPresident/CEO



James Britz
Executive Vice President /COO

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2019 Annual Meeting

On June 24, 2019, the Long Island Housing Partnership, Inc. held its 31st Annual Meeting at the Crest Hollow Country Club. The meeting announced the new slate of Officers and Board Members for the 2019/2020 year. The LIHP luncheon had over 450 attendees. New York State Attorney General Leticia James was the keynote speaker.



John Schneidawin, Suffolk County Dept. of Economic Development & Planning; James Britz, LIHP Executive Vice President & COO; Peter Elkowitz, LIHP President & CEO; Elena Dundon, LIHP Board Secretary



Ed Romaine, Supervisor Town of Brookhaven; Theresa Elkowitz, VHB



Robert Creighton, LIHP Board Member; Leticia James, NYS Attorney General; Peter Elkowitz, LIHP President & CEO; Kevin Law, LIHP Board Chairman



Ed Romaine, Supervisor Town of Brookhaven; Peter Elkowitz, LIHP President & CEO; Robert McMillan, past LIHP Board Chairman



Steven Krieger, The Engel Burman Group; Daniel Deegan, Partner at Forchetti,Deegan, Terrana LLP; Laura Curran, Nassau County Executive; Kevin Law, LIHP Board Chairman



Laura Curran, Nassau County Executive; Leticia James, NYS Attorney General; Peter Elkowitz, LIHP President & CEO



Kevin Law, LIHP Chairman; Steven Patrick, Freeport Housing Authority; Laura Curran, Nassau County Executive; Peter Elkowitz, LIHP President & CEO, Paul Greene-Dennis, Student Queens College (performed national anthem), Leticia James, NYS Attorney General; Mrs. Dennis, Paul's Mom



James Britz, LIHP Executive Vice President & COO



Peter J. Elkowitz, LIHP President & CEO





Pat Edwards, Citibank; Jennifer Fenty, Homeowner; Charles Mancini, LIHP Board Member; Elena Dundon, LIHP Board Secretary

2019 Board Meeting



COVID Emergency Assistance Programs

Creativity was the key as it became evident that the COVID pandemic would continue and create difficult financial times for homeowners, landlords and tenants unable to pay their rent or mortgage.

Long Island Housing Partnership stepped in to assist thousands of homeowners, landlords and tenants by creating or administering new disaster programs to ensure that those unable to meet their obligations secured the help they needed.

Working with Enterprise Community Partners, a national non-profit organized to address the shortage of affordable rental homes, LIHP was able to assist NYS Housing and Community Renewal with outreach that helped renters complete online applications for assistance.

Open for Applications:
Loans for New York
Landlords
New York Forward Loan Fund

CCC Community
Preservation
Corporation
Corporation



LIHP Director of Special Programs Michelle Di Benedetto and Hempstead Senior Councilwoman Dorothy Goosby

Working with the Community Preservation Corporation, LIHP also provided services to Nassau and Suffolk landlords in need of loans to sustain them as the loss of rental income from tenants impacted by COVID took a toll.

The Town of Brookhaven created a rent and mortgage relief program to provide assistance to low-to-moderate income households in arrears with over one million dollars in funds distributed. LIHP partnered with the Town and administered the program.

Town of Brookhaven

COVID-19 MORTGAGE & RENTAL ARREARS ASSISTANCE

MARCH 1ST THRU MARCH 31ST!

ALL DETAILS & TO APPLY: www.lihp.org/brookhavenarrears.html

NOW OPEN TO APPLY

Assemblywoman Michaelle C. Solages and

The Long Island Housing Partnership



COVID-19 Mortgage/Foreclosure Assistance for Homeowners

Thursday, June 18, 2020 1:00 PM

Live on Facebook @SolagesNY

Topics Include:

- Protections for non-federal and federal mortgages.
- Definition of foreclosure forbearance.
- Postponement of mortgage foreclosures.
- Government homeowner policies for COVID-19 relief



For more information, or for any other community concern, please call (516) 599-2972.

COVID Emergency Assistance Programs

Emergency Rental Assistance Programs (ERAP) were administered by LIHP for the Towns of Hempstead and Oyster Bay, which resulted in millions distributed to residents in need. Funded through the US Treasury Department, the program assists residents in rental arrears.

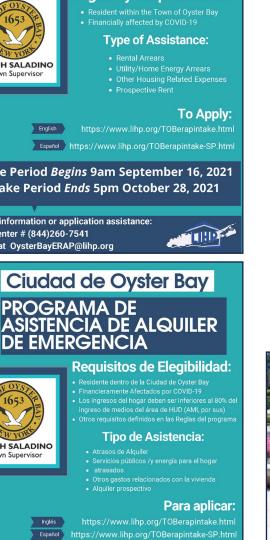


Ciudad de Oyster Bay

sidente dentro de la Ciudad de Oyster Bay ancieramente Afectados por COVID-19

Tipo de Asistencia:

DE EMERGENCIA



Town of Hempstead EMERGENCY RENTAL ASSISTANCE PROGRAM **Eligibility Requirements:** Type of Assistance: *Intake Period Begins Pam August 17, 2021 *Intake Period Ends 5pn Ciudad de Hempstead For more information or application PROGRAMA DE • Call Center # (844)260-7536 ASISTENCIA DE ALQUILER DE EMERGENCIA • Email at HempsteadERAP@lihp. Don Clavin Dorothy L. Goosby • Bruc Dennis Dunne, Sr. • Thon Requisitos de Elegibilidad: Tipo de Asistencia: **El Período de Admisión Comienza a las 9 am del 17 de Agosto del 2021 **El Período de Admisión Finaliza a las 5 pm del 28 de Septiembre del 2021



Centro de llamadas # (844)260-7536.

Correo electrónico de LIHP a HempsteadERAP@lihp.org

Don Clavin
Suparvisor
Dorothy L. Goosby - Bruce A. Blakeman - Anthony P. D'Esposito
Dennis Dunne, St. - Thomas E. Muscarella - Christopher Carini

"Press Conference for Hempstead ERAP"

**El Período de Admisión Comienza a las 9 am del 16 de Septiembre del 2021 **El Período de Admisión Finaliza a las 5 pm del 28 de Octubre del 2021

Para obtener más información o asistencia para la solicitud:

Centro de llamadas # (844)260-7541

JOSEPH SALADINO

Correo electrónico a OysterBayERAP@lihp.org



Para aplicar:

Development



The Long Island Housing Partnership and Affiliates, continuing its work as a not-for-profit developer of affordable housing through two years of challenging times, created affordable homeownership and rental housing through new construction and rehabilitation of existing housing. LIHP also developed housing on scattered sites and larger tracts of land that were donated or purchased.

With an emphasis on creative development in downtown blighted neighborhoods, LIHP made the American dream of homeownership available to first-time homebuyers at or below 80% AMI through its development programs.

LIHP's resiliency was demonstrated through a housing shutdown in 2020 followed by rising costs for building materials, an escalation of lumber prices, disruptions of transport routes in key lumber-producing areas, an increase in tariffs on lumber, and a pandemic that stifled economic growth. LIHP made homeownership a reality throughout the pandemic for 25 first-time homebuyers.

COMMUNITY LAND TRUST (CLT)

"A New Model for "Affordability"

Under the Community Land Trust (CLT) Affordable Housing Program, the homeowner has ownership of the structure/home and a 99-year lease on the land. This helps ensure affordability in perpetuity.

Through the CLT Program, which was created and developed through generous Citi Foundation funding, LIHP offers affordable homeownership in areas of high opportunity to low-and-moderate income purchasers.

The CLT Program is a new concept for many people on Long Island. There is a critical need to educate all Long Islanders on the CLT model in order to promote its advantages, and to specifically target low and moderate-income families who will directly benefit from the homeownership opportunities offered.

Development/Rehabilitation

REBUILD LONG ISLAND (CLT Model)

In 2018, working with the Governor's Office of Storm Recovery (GOSR), Long Island Housing Partnership acquired properties for inclusion in the Rebuild Long Island Program. This program secures homes damaged by Super Storm Sandy and rebuilds them to provide homeownership for first-time homeowners at 80% AMI. Between 2019 and 2021, through this program, five Long Islanders secured homes.

In 2022, 16 homes are in development: eight in active construction, two expected to close during the first half of the year, and six scheduled to close during the second half of the year.







ISLIP IX

Through the Islip IX Affordable Housing Program, four new affordable homes were constructed and closed within the hamlet of Brentwood during 2021.





Rehabilitation

SUFFOLK COUNTY SCATTERED SITES - Phase 1 (CLT Model)

LIHP has received 15 scattered sites from Suffolk County through the 72-h property transfer program and will construct new single family homes on the sites. The homes will become available to incomeeligible, first-time home buyers.

In cooperation with Suffolk County and the towns of Babylon, Brookhaven, Smithtown and the Village of Patchogue, three new homes were built and one rehabilitated and closed in 2020 with LIHP placing first-time home buyers in homes that are in the CLT program. Currently, there are six additional homes under development, three of which will be completed and closed by early 2022. Planning is underway for development of the remaining sites.



During Construction

SUFFOLK COUNTY LAND BANK

Utilizing the Suffolk County Land Bank program, LIHP rehabilitated four scattered site homes for low-and-moderate income families.





Housing Improvement Program (HIP)

The Housing Improvement Program provides significant benefits to the community by eliminating and preventing blight, and by correcting basic housing deficiencies, thereby improving the health and safety of homeowners with low-to-moderate incomes. A separate component of the program is elimination of architectural barriers for handicapped homeowners, including modified bathrooms and/or the installation of wheelchair ramps, 18 homeowners have been helped through this program during the pandemic.

Technical Assistance

Long Island Housing Partnership and its affiliates provide technical assistance to municipalities, not-for-profit housing organizations and for-profit-developers to facilitate the creation of affordable homes.

As a result of these programs and despite the challenging times with COVID, LIHP has had three successful years of placement for families seeking affordable rentals and homes.



2019 RENTALS

CORNERSTONE HAUPPAUGE

The Cornerstone Hauppauge rental project, developed by Terwilliger Bartone and currently owned by Greystar, has 10 affordable units for households with incomes at or below 60% of the HUD area median income. All units are fully leased and LIHP will continue to oversee their ongoing annual recertifications



CORNERSTONE HAUPPAUGE

Rentals: 10 affordable rental units

Location: Hauppauge

Developed by: Terwilliger Bartone

FAIRFIELD METRO MINEOLA

Owned and managed by the Fairfield Organization, this complex has 20 affordable units for households at or below 80% of the HUD area median income. Numerous amenities are available and the complex is in close proximity to downtown Mineola and its services — including public transportation. All 20 units are leased and LIHP conducts annual monitoring for the site.

AT A GLANCE

FAIRFIELD METRO MINEOLA

Rentals: 20 affordable rental units

Location: Mineola

Developed by:

Fairfield Organization



Technical Assistance

2020 RENTALS

VILLAGE SQUARE, GLEN COVE

As part of the downtown revitalization of Glen Cove, Village Square — a mixed-use, mixed-income development by RXR Realty 13 units are made affordable to households at or below 80% of the HUD area median income. The first project to go live post-COVID shutdown, LIHP pivoted to a virtual lottery process for the Village Square units, which are all fully leased. LIHP will continue to administer the lease-up of new units and those that are occupied.

AT A GLANCE

VILLAGE SQUARE GLEN COVE

Rentals: 13 affordable

rental units

Location: Glen Cove

Developed by: RXR Realty



SUTTON LANDING AT DEER PARK

This is a senior (over 55) rental complex of which 40 units are two-bedroom units restricted to households with incomes at or below 80% of the HUD area median income. Developed by Engel Burman, luxury amenities, such as an outdoor pool and cabana area, billiards room, sports bar and lounge, card room and fitness and yoga center are provided. All units are fully leased.



SUTTON LANDING AT DEER PARK

Rentals: 40 affordable Senior rentals

Location: Deer Park

Developed by: Engel Burman

AT A GIANCE

AT A GIANCE

2021 RENTALS

15 BOND, VILLAGE OF GREAT NECK PLAZA

This 55-unit complex developed by the Namdar Group/14 Park Place LLC, features seven one- and two-bedroom rental units within a larger rental complex. The affordable units are restricted to households earning at or below 100% of the HUD area median income. All units are leased and LIHP continues to monitor the units through annual recertification.



15 BOND, VILLAGE OF GREAT NECK PLAZA

Rentals: 7 affordable rental units

Location: Great Neck Plaza

Developed by: Namdar Group/14 Park Place LLC

FARRELL COMMUNITIES AT ISLIP, CENTRAL ISLIP

Providing amenities that include a clubhouse, fitness room with yoga and spin cycling facilities, a pool and tennis court, Farrell Communities at Islip has 27 affordable studios and one- and two-bedroom apartment units. All 27 units are available to households with incomes at or below the 80% HUD area median income. LIHP continues to manage the wait list, income-qualify applicants and conduct the annual recertifications.

AT A GLANCE

FARRELL COMMUNITIES AT ISLIP, CENTRAL ISLIP

Rentals: 27 affordable rental units

Location: Central Islip

Developed by: Farrell Communities



Technical Assistance

2019 HOMEOWNERSHIP

UNIONDALE COMMUNITY LAND TRUST

Through the Uniondale CLT, a single-family home was constructed at 774 Macon Place in Uniondale and sold to a first-time home buyer with income at or below 80% of HUD area median. One hundred thirty five applications were received for the home. Long Island Housing Partnership was tapped to market the unit, conduct a lottery, establish a wait list and qualify the successful purchaser.

AT A GLANCE

UNIONDALE COMMUNITY LAND TRUST

Homes: 1 single family affordable housing units

Location: Uniondale

Developed by: Uniondale Community Land Trust



2020 HOMEOWNERSHIP

THE PINES AT BOHEMIA

The Pines at Bohemia is a senior condominium complex developed by The 1330 Project LLC. Through Town of Islip requirements, two units were made available at an affordable price to senior households under 100% of the HUD area median income. Both units are sold and occupied.



THE PINES AT BOHEMIA

Homes: 2 one family affordable housing units

Location: Bohemia

Developed by: 1330 Project LLC

AT A GLANCE

THE VINEYARDS AT MT. SINAI

Developed by the Ornstein Leyton Company, this senior condominium complex, located in Mt. Sinai, contains 14 units affordable to households at or below 80% and 120% of the HUD area median income. Each home contains two (2) bedrooms and two (2) baths and an amenity package including a 4,800 square foot club house designed with lounge/bar, billiards room, card room, kitchen, gym, yoga studio and social spaces. In addition, the project features an outdoor pool with barbecue and pool deck, bocce and pickle ball courts. A few units remain for purchase and LIHP is income qualifying prospective applicants.



THE VINEYARDS AT MT. SINAI

Homes: 14 - one family affordable housing units

Location: Mt. Sinai

Developed by: Ornstein Leyton Company AT A GIANCE

COUNTRY POINTE MEADOWS - PHASE II, YAPHANK

Country Pointe Meadows is a multi-phase condominium complex developed by The Beechwood Organization. Phase II offers 12 new two-bedroom, one-bath units that are affordable to households at or below 80% of the HUD area median income. LIHP is currently working with eligible applicants, drawn from a lottery held on November 10, 2021, for purchase of the condominiums. LIHP is the third-party administrator for the NYS Affordable Housing Corporation grant and the NYS HELP grant for Country Pointe Meadows, potentially bringing an additional \$55,000 in subsidy to eligible buyers.

AT A GLANCE

COUNTRY POINT MEADOWS - PHASE II, YAPHANK

Homes: 12 – one family affordable housing units

Location: Yaphank

Developed by: Beechwood Organization



Employer Assisted Housing Program

The purpose of the Employer Assisted Housing Program (EAHP) is to assist Long Island Employers with recruiting and retaining a skilled and qualified workforce to ensure economic stability by providing financial assistance and housing counseling to eligible employees. Employer contributions are combined with public and private funds to help eligible employees with down payment and rehabilitation of the home they purchase through the program; whether they are first-time homebuyers or relocating due to employment.

The program utilizes two funding sources in Federal HOME funds and NYS Affordable Housing Corporation funds for those applicants at or below 80% of the area median income. NYS Affordable Housing Corporation funding is also available for applicants at or below 120% of the median income.

Since 2015, 717 employees have been assisted by LIHP. In 2019, 42 employees were provided financial assistance. In 2020, at the height of the COVID-19 pandemic, 29 employees were helped into homes, and in 2021, as the pandemic moved into its second year, eight employees found homes.





Employer Assisted Housing Program (EAHP)

The Employer Assisted Housing Program was created in 2005 to help Long Island businesses recruit and retain qualified employees. Since the start of the program, Long Island Housing Partnership has partnered with New York State, Nassau and Suffolk Counties, the Towns of Babylon and Islip. Employer contributions are combined with public and private funds to help eligible employees with down payment assistance an rehabilitation of the home they purchase through the program, whether they are first-time home buyers or relocating due to employment.

The program operates 12 months of the year. Employers contribute from \$3,000 to \$10,000 depending on the number of employees they have and the funding available from the individual employer It requires two mandatory counseling sessions after an application is reviewed and accepted, so the employer is well educated and can look for a home feeling s well educated and can look for a home feeling onfident that he/she is qualified.



BENEFITS TO THE EMPLOYER

The ability of an employer to offer the EAHP as a company benefit will create savings from reductions in turnover and training costs enhance recruitment in a competitive market and increase employee motivation and the productivity of employee.

BENEFITS TO THE EMPLOYEE

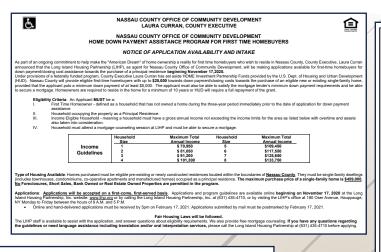
BENEFITS TO THE EMPLOYEE
Public financing will be used to provide down payment assistance to employees of participating employers. Funding will be provided in the form of a non-interest bearing deferred loan payment. This deferred loan will not exceed \$3,000 and cannot be more than 50% of the down payment. Down Payment Assistance and funding for repairs and rehabilitation are also provided. If the employee occupies the home as his/her principal residence for a period of a least five years, there will be no payments on the loan and the loan will be forgiven. If the home is sold or transferred, or not used as a primary residence prior to the five year period, the loan must be repaid in full. In addition to financial assistance, employees of participating employers will also receive vital homebuyer education through the Long Island Housing Partnership, the leading not for profit and may also qualify for assistance with making necessary repairs to homes.



Down Payment Assistance

The Long Island Housing Partnership's Down Payment Assistance Programs aid low-and-moderate income people who are struggling to put together enough money for a down payment.

The down payment assistance programs in Nassau County, Town of Babylon and Town of Brookhaven provide eligible first-time home buyers up to \$25,000, \$20,000 and \$39,000 respectively. From 2019-2021, 50 new homeowners participated in these programs.



PROGRAMA DE ASISTENCIA DE PAGO PARA COMPRADORES DE CASA POR PRIMERA VEZ EN LA CIUDAD DE BROOKHAVEN

AVISO DE DISPONIBILIDAD Y ADMISIÓN DE APLICACIONES

Como parte del compromiso continuo para ayudar a compradores por primera vez a que realican el "Suel Americano" de obtener su propia case en la Ciudad de Brookhaven, el Supervisor de la Ciudad de Brookhave Edward P. Romaine amurici que Long Island Housing Fartnership (LIPP), como agente de la Ciudad de Brookhaven, a tener las aplicaciones disponibles para asistir a los compradores de vivienda por primera vez con el pas inicial/costos de cierre en la compra de una residencia principal comercando el 16 de agosto de 2021 a las 9 A.M.

La Ciudad de Brookhaven proporcionará a compradores de vivienda por primera vez elegibles con hasta \$39,000 para el pago inicial/costos de cierre para la compra de una vivienda elegible unifamiliar nueva o existente, siempre y cuande de solicitante tenga un pago inicial mínimo de \$3,000. El solicitante también debe de ser capas de satisfacer los requisitos del pago inicial mínimo del prestamista hipotecario y de asegurar una hipoteca. Los propietarios deben vivir en la casa durante un mínimo de 10 años e 140 requentá un rembolos total del subsidio/los fondos. Criterios de Elegibilidad: El solicitante DEBE ser:

- Comprador de casa por primera vez se define como un hogar que no ha sido propietario de una casa durante el período de tres años inmediatamente antes de la fecha de la aplicación para la asistencia con el pago inicial.
- II. El hogar debe ocupar la propiedad como residencia principal.
- so Familiar Elegible es decir, un posible comprador debe tener un ingreso bruto anual que no supere el límite presos para la zona, estos se enumeran a continuación, tomando en consideración bienes y horas extras.
- IV. El hogar debe asistir a una sesión de asesoramiento hipotecario en LIHP y debe ser capaz de asegurar una hipoteca. V. El hogar deberá contar con los recursos suficientes y el crédito para calificar para una hipoteca.

Tamaño de la familia	Ingreso Máximo Anual	Tamaño de la familia	Ingreso Máximo Anual
1	\$ 72,750	5	\$ 112,250
2	\$ 83,150	6	\$ 120,550
3	\$ 93,550	7	\$ 128,850
4	\$103,900	8	\$ 137,150

Tipo de Vivienda Disponible: Las casas deben ser residencias pre-existentes o de nueva construcción elegibles ubicadas dentro de los limites de la <u>Ciudad de Brookhaven</u>. Deben ser viviendas unifamiliares (incluyendo casas adosadas, condominios, apartamentos cooperaturos y viviendas prefabricadas) coupadas como residencia principa.

Audor Limite de la Propiedad. El valor máximo de tasación para la compra de una casa unifamiliar es de \$428,000. La propiedad adquirida debe ser valorada por el precio de compra o superior. Si la propiedad es valorada más abajo que el precio de compra, los fondos de ayuda para el pago inicial no se harán disponibles para comprar la casa.

NO están permitidos en el programa Embargos (Ejecuciones hipotecarias), Ventas Cortas, Propiedades del Banco o Propiedades de Agencias de Bienes Raíces.

Aplicaciones: Las solicitudes serán aceptadas en orden de llegada. Las solicitudes y las directrices del program están disponibles en línea en el sitio web de Long Island Housing Partnership, Inc.: www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al Lon Island Housing Partnership, inc.; www.lihp.org o llamando al L

Las solicitudes en línea y entregadas a mano deben recibirse antes de las 5 p.m. del 16 de noviembre de 2021. Las solicitudes presentadas por correo deben ser selladas por la oficina postal antes del 16 de noviembre de 2021.

Se seguirán las Leyes de Vivienda Equitativa.

El personal de LIHP está disponible para ayudar con la solicitud y contestar preguntas sobre los requisitos de elegibilidad. También LIHP ofrece asesoria hipotecaria gratuita. Si tiene alguna pregunta acerca de los requisitos on necesita asistencia lingüistica, incluyendo servicios de traducción y/o interpretación oral, por favor llame a Long Island Housing Partnership al (631)435-4710 antes de aplicar.

EDWARD P. ROMAINE, SUPERVISOR DE LA CIUDAD DE BROOKHAVEN Brookhaven Town Hall One Independence Hill Farmingville, NY 11738



TOWN OF BABYLON DOWN PAYMENT ASSISTANCE PROGRAM

TOWN OF BARYLON HOME DOWN PAYMENT ASSISTANCE PROGRAM FOR FIRST TIME HOMEBUYERS

NOTICE OF APPLICATION AVAILABILITY AND INTAKE

As part of an ongoing commitment to help make the "American Dream" of home ownership a reality for first time homebuyers who wish to reside in the Town of Babylon, Supervisor, Rich Schaffer amounced that the Long Island Housing Partnership (LHP), as agent for Town of Babylon, will be making applications available for first-time homebuyers for down payment/closing cost assistance towards the purchase of a principal residence starting September

The Town of Babylon will provide eligible first-time homebuyers with up to \$25,000 towards down payment/closing costs towards the purchase of an eligible new or existing single-family home, provided that the applicant puts a minimum down payment of at least \$3,000. The applicant must also be able to satisfy the mortgage lender's minimum down payment requirements and be able to secure a mortgage. Homeowners are required to reside in the home for a minimum of 10 years or HUD will require a full repayment of the grant.

Eligibility Criteria: An Applicant MUST be a:

- First Time Homeowner defined as a household that has not owned a home during the three-year period immediately prior to the date of application for down payment assistance.
- II. Household occupying the property as a Principal Residence.
- Income Eligible Household meaning a household must have a gross annual income not exceeding the income limits for the area as listed below with overtime and assets also taken into consideration.
- Household must attend a mortgage counseling session at LIHP and must be able
- Household must have adequate resources and credit to qualify for a mortgage



- Household must attend a mortgage counseling session at LIHP and must be able to secure a mortgage. Household must have adequate resources and credit to qualify for a mortgage.

INCOME GUIDELINES*	Household	Maximum Total	Household	Maximum Total	
	Size	Annual Income	Size	Annual Income	
*Income limits subject to change pursuant to HUD	1	\$ 72,750	5	\$ 112,250	
requirements.	2	\$ 83,150	6	\$ 120,550	
· ·	3	\$ 93,550	7	\$ 128,850	
	4	\$103,900	8	\$ 137,150	

Applications will be accepted on a first-come, first-served basis. Applications and program guidelines are available online at the Long Island Housing Partnership, inc. at [61] 4154-710, or by visiting the LIHY's office at 180 Oper Avenue, Hauppauge, NY Monday to Friday and Applications with the Committee of the LIHY's office at 180 Oper Avenue, Hauppauge, NY Monday to Friday and SP AV. Online and hand-delivered applications must be received by 500 pm. on November 16, 2021. Applications submitted by mail must be postmarked by November 16, 180 Applications submitted by mail must be postmarked by November 16, 180 Applications with the Committee of the Committee o

FDWARD P. ROMAINF, TOWN SUPERVISOR Brookhaven Town Hall | One Independence Hill | Farmingville NY 11738

Community Stabilization Program

During the three-year period from 2019-2021, LIHP, through its Community Stabilization Program provided grants of up to \$30,000 to homebuyers to purchase foreclosed properties in blighted and distressed areas. A total of six homes were closed.

Fair Housing

Long Island Housing Partnership, from 2019 through 2021, continued to provide basic and advanced fair housing education and training and resources on housing policy through its website, social media accounts, conferences, workshops and specialized technical assistance.

This vital service ensures adherence to fair housing laws and equitable housing choice that support integration and works to reduce and eliminate discrimination.

Topics covered through these resources include protected classes, tenant screening, criminal background checks, sexual harassment in housing, reasonable accommodations and modifications, service and support animals, familial-status discrimination and sources of income protections.

Working with federal, state and local government fair housing experts as well as civil rights attorneys, LIHP also utilized in-house resources to provide training for local government officials, property owners and rental agents, developers, lenders and Realtors®. The training provided basic fair housing information and important updates as new laws and regulations were enacted.

UPCOMING LIHP FAIR HOUSING TRAININGS - 2021 SAVE THE DATES LONG ISLAND HOUSING PARTNERSHIP TUESDAY, APRIL 6, IIAM-I2:30PM-NYS DIVISION OF HUMAN RIGHTS John Herrion, Esa. John Nerrion, Esq.,
Director of Disability Rights—
(Reasonable Accommodations/Reasonable
Modifications, Language Access, Service Animals TUESDAY, APRIL 27, IIAM-12:30PM-THURSDAY, MAY 6. IIAM-12:30PM U.S. DEPARTMENT OF HOUSING AND U.S. DEPARTMENT OF JUSTICE (DOJ) URBAN DEVELOPMENT Michael J. Goldberger, Esq., Jo-Ann Frey, Esq. Chief of Civil Rights, Civil Division, U. S. Attorney's Office, Eastern District of New York -(Protected Classes, Housing Covered, Types of Discrimination, Lending, Steering, Sexual Harassment Discrimination in Housing) Jo-Ann Frey, Esq.,
Director Regional Enforcement Division,
Office of Fair Housing and
Equal Opportunity, U.S. Department of Housing and Urban Development (HUD) These trainings are being supported by the Suffolk County Human Rights Commission

Additionally, specialized training for Realtors®, property managers, rental agents and village officials emphasized best-practice guidance to prevent discriminatory actions and promote equal opportunity and choice.

General fair housing training also was offered to consumers to make them aware of their rights, and providing information that would allow them to recognize signs of discrimination and report alleged discriminatory actions to government or private-facing housing entities for assistance.

As a participant in the Enterprise Community Partners and Fair Housing Justice Center Fair and Affordable Housing Roundtable, LIHP engaged in the writing of a Policy Paper that was released at a housing summit in New York City. LIHP presented at the summit and provided the suburban context for understanding fair housing, community preference, creating density, and increasing much needed rental housing stock.



In addition, the LIHP Fair Housing Education Coordinator was appointed to the Suffolk County Legislature's Fair Housing Task Force and joined in producing a report on proposed changes to the Suffolk County Human Rights Law. Other strategies to prevent/reduce discriminatory practices were proposed.

JOIN US ON ZOOM FOR A FAIR HOUSING TRAINING LONG ISLAND HOUSING PARTNERSHIP DATE: THURSDAY, MAY 6, 2021 PLACE: FREE ONLINE ZOOM TRAINING TIME: 11:00 AM - 12:30 PM EVENT: US DEPARTMENT OF HOUSING & URBAN DEVELOPMENT (HUD) & URBAN DEVELOPMENT (HUD)

JO-ANN FREY, ESQ. DIRECTOR REGIONAL ENFORCEMENT DIVISION

OFFICE OF FAIR HOUSING AND EQUAL OPPORTUNITY.

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD) PRE-REGISTRATION REQUIRED REGISTER HERE: HTTPS://BIT.LY/3RCKQCO OR GO TO:

WWW.LIHP.ORG

This training is being supported by the Suffolk County Human Rights Commission

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During 2020-2021, due to COVID in-person training prohibitions, LIHP quickly pivoted and successfully provided six virtual fair housing trainings that were partially funded through a contract with the Suffolk County Human Rights Commission.





Education and Counseling

In the face of major economic shifts, sharply rising housing prices, and the many challenges presented during the COVID-19 pandemic, the housing counseling services provided by LIHP are more important than ever. Homeowners who attend housing counseling consistently show lower statistics in default, foreclosure, bankruptcy, than those who do not seek counseling services. In response to the safety precautions required by COVID-19, LIHP shifted to remote online counseling in 2020, providing a new and convenient method of delivering our various counseling services. All of our counseling programs and group education continue to remain free of charge, with the exception of the Frameworks self-guided online course, which has a nominal fee for service.

OVERVIEW OF COUNSELING PROGRAMS							
Program 2019 2020 2021 TOTAL							
Pre-Purchase & Group Counseling	1410	1114	1140	3664			
Commitments	289	156	130	575			
Default & Foreclosure Counseling	143	80	34	257			
Average Loan Amount	\$283,131	\$326,937	\$346,810	\$318,959			
Est. Total Loan Amounts	\$81,824,859	\$51,002,172	\$45,085,300	\$177,912,331			

PRE-PURCHASE COUNSELING

LIHP, through one on one and group counseling sessions, has assisted 3,664 clients between 2019 and 2021, with 575 becoming new homeowners within that period. During these sessions, counselors cover a broad array of topics in the steps to homeownership. Prospective homebuyers gain the knowledge and understanding of the importance in maintaining savings and assets before and after purchase, managing credit and debt, the elements of mortgage qualification and loan application process, best practices in selecting a realtor and lender, the importance of a home inspection, and explanations to the prospective homebuyers of the various steps, and parties involved in the process. Information about fair housing laws, and prohibited discriminatory practices are reviewed to help educate home shoppers what to look out for, and to promote fair housing. Homeowners who attend pre-purchase counseling sessions at LIHP have only a one percent chance of facing foreclosure.

Education and Counseling

ONLINE COUNSELING

In 2021, monthly Group Orientation Sessions were made available online, allowing broader access to more homebuyers per session gaining the tools needed to find their next steps in the homebuying process. These sessions continue to be well received with an average 120 registrations per class, and indications that demand will rise an estimated 30% over the next year. This expansion of monthly live online group counseling has allowed LIHP to now serve hundreds more clients per year than before.

LIHP's partnership with Frameworks allows us to continue offering self-paced, online counseling to those who wish to gain more knowledge on their own time and schedule. This is a convenient option for those who may not be available to attend group counseling during business hours. Once the prospective buyer completes the online course, he or she is prompted to make an appointment with an LIHP pre-purchase counselor.



FORECLOSURE PREVENTION COUNSELING

Homeowners that are behind in their mortgage payments, or struggling to stay current, and seek the help of these housing counselors are proven to be nearly THREE times more likely to receive a loan modification, and 70% LESS likely to re-default on their loan. Counselors carefully review the client's entire financial situation, and if appropriate, contact

the loan servicer to discuss available options, such as short- or long-term loan forbearance, repayment plans, loan modification, or short sale. Over the past three years, LIHP provided foreclosure counseling outreach and education to 1,438 homeowners, and has made numerous referrals to legal service agencies when necessary.

Foreclosure Prevention Counseling (continued)

In 2019, foreclosure rates dropped to the lowest level in 15 years. After the onset of COVID-19 in 2020, and the high unemployment rates that followed, the rate of mortgage delinquencies reversed course to the HIGHEST rate in 15 years. In response, state and federal moratoria on foreclosure and eviction were put in place to help those at risk of losing their home. This temporarily reduced the urgency and fear of losing a home in the midst of global pandemic. During that time, LIHP began to shore up these services with additional support and funding in anticipation of the inevitable rebound in foreclosure rates and requests for default/foreclosure counseling services following the expiration of moratoria.

In partnership with the Towns of Islip and Babylon, LIHP initiated outreach to homeowners struggling to make their housing payments through 924 direct mailers to homes identified as pending imminent default or foreclosure.

Funded through the NYS Office of the Attorney general, LIHP is a participant in the Homeowner Protection Program (HOPP), which helps provide counseling services to homeowners at risk and referrals to free legal services when needed. LIHP was also selected as one of a handful of agencies granted direct access to assist homeowners applying to the NYS Housing Assistance Fund (HAF). The HAF program provides up to \$50,000 to eligible homeowners to cover housing related arrears including mortgage payments, property taxes, or other debt that could lead to foreclosure. This program launched in October 2021, and closed to applications in February 2022.



LIHP received 2 grants from the Housing Stability Counseling Program (HSCP), through the New York Mortgage Coalition (NYMC) and Housing Partnership Network (HPN), each of which received funding from NeighborWorks America (NWA). Through monies appropriated by Congress under the American Rescue Plan Act of 2021, NWA designed a program in support of housing counseling efforts targeting households facing eviction, default, foreclosure, loss of income or homelessness in communities across the nation. Services LIHP provides through HSCP include: extensive affirmative marketing and outreach, foreclosure, default and eviction prevention counseling, case management including development of a budget and action plan, assessing eligibility of applicants for rent relief or other financial assistance and/or public benefits, intake and processing of applications for rent relief or other financial assistance and/or benefits, loss mitigation assistance, and client follow-up. This program is funded through 2023.



LIHP COMMUNITY DEVELOPMENT FINANCIAL INSTITUTION

With a goal of providing low-cost financing options for the development of affordable housing on Long Island, the LIHP Community Development Financial Institution (LLIHPCDFI) has secured revolving lines of credit from various banks.

Totaling more than \$3 million, the lines of credit provide capital for the LIHP's lending activities.

LIHPCDFI lending activity includes a line of credit for JJR Associates, Inc. for the pre-development and construction financing for expenses associated with both the Islip IX development and the Suffolk County Scattered Sites Program.

In addition, a loan was provided to another Community Land Trust on Long Island to finance the renovation of a vacant house in Uniondale.

LIHPCDFI will continue to focus on providing affordable pre-development, rehabilitation, and construction financing throughout Nassau and Suffolk Counties.



◆ Uniondale Community Land Trust – Before



Uniondale Community Land Trust – After

Outreach & Advocacy 2019 - 2021

Total Outreach Activities

Total Number of Activities by Year		Participants/Number Reached
2019	25	1713
2020	7	315
2021	20	1167
TOTAL	52	3195

- In partnership with the State of New Mortgage Agency (SONYMA), LIHP held the third Spruce Up event on Long Island, dubbed "Spruce Up Bay Shore." The Spruce Up SONYMA Program provides services to community parks and homes like yard cleaning, fence painting and gardening. The 2019 Spruce Up event was covered on television, including Channel 2 News.
- ★ LIHP conducted more than 25 outreach seminars throughout Long Island, reaching over 1,200 individuals and focused on First Time Homeownership, Foreclosure Counseling, Fair Housing and the Employer Assisted Program. Many of these seminars were held with elected officials in Nassau and Suffolk counties, the Long Island Board of Realtors and LIHP lending partners.
- A LIHP continues to provide staffing outreach services at the Suffolk County Supreme Court. These clinics assist homeowners with loan modification applications, counseling services and referrals to other agencies, as appropriate.
- Within the local communities, LIHP held presentations to help provide first-time homebuyer and budget trainings, for Bellport, Hagerman, East Patchogue Alliance and another for the National Coalition for 100 Black Women.
- ♠ Due to the COVID health crisis, LIHP held four outreach seminars utilizing the ZOOM platform during the third quarter of 2020 that focused on First Time Homeownership. Enlisting elected officials in Nassau and Suffolk counties and lending partners, the seminars reached more than 300 individuals.
- ☼ Utilizing ZOOM seminars through the COVID-19 health crisis, LIHP continued to reach first time homebuyers. These seminars, held in conjunction with the Public Library System throughout Long Island, included Mastic/Shirley, Old Bethpage/Plainview/Freeport and Elmont. Seminars were also held via ZOOM with the Town of Islip, Town of Brookhaven and the Town of Hempstead.
- The towns of Hempstead and Oyster Bay's Emergency Rental Assistance Programs (ERAP) are managed by LIHP, which held twelve ZOOM educational seminars focusing on ERAP and how to apply for the Program.

Outreach & Advocacy 2019 - 2021

January 13, 2020

Mr. Peter Elkowitz President LONG ISLAND HOUSING PARTNERSHIP 180 Oser Avenue, Ste 800 Hauppauge, NY 11788

Dear Mr. Elkowitz:

Craig Schneider's Newsday's article on the work your partnership is accomplishing was a heartwarming read. Although I have been aware of your mission for many years, this particular article resurrected my interest in the work you do. The partnership's mission becomes more relevant as each day passes.

My new home in Blue Point is just west of Patchogue, so reading about John Nelson's move into one of the zombie homes nearby was terrific: with the partnership's help, a neighborhood eyesore became a man's pot of gold.

As a retired real estate and marketing professional, I will never cease being interested in the movement of property on Long Island. My increased activism for justice makes John's plight even more poignant to me Long Island should not carry the stigma of unaffordability, and it would not, if more people were afforded less discrimination, better education, career development and better-paying employment. Organizations such as yours are a Godsend to many.

Other than wanting to express my gratitude to you and your staff, I really don't know exactly why I'm writing this letter. I felt so compelled to communicate with you after reading Craig's article. I recently stepped down from a political organization that I founded in Northport/ Huntington in 2018 where I garnered support from more than 200 like-minded voters. Perhaps my life has room for something new and different.

Sincerely,

Dear Peter :

(Peter J. Elkowitz, Jr.)

Thank you For the Fine work

your doing at LI HD. Especially in

These difficult and Challenging Times.

God Bless America,

Respectfully

Financial Education Workshop



The Long Island Housing Partnership, Inc.

Invites you to a seminar:

Financial Education Workshop - Budgeting

Tuesday, December 7, 2021 7:00 PM - 8:30 PM

Bellport, Hagerman East Patchogue Alliance 1492 Montauk Highway Bellport, NY 11713





YOUR OPPORTUNITY TO MAKE A DIFFERENCE

SONYMA SPRUCE UP EVENT

BAY SHORE

SONYMA, the Long Island Housing Partnership, Inc. and community volunteers are getting ready to help residents in Bay Shore improve their homes and neighborhood. At the SONYMA Spruce Up event on Friday October 11th, 2019 we will be assisting with:

- Outdoor painting (siding, windows, shutters)
- Power washing and debris removal
- Outside repairs (steps, gutters, fences)
- Yard and neighborhood park spruce up

You Can Help by Volunteering for the Event!

Volunteers will meet at 8 AM at the First Baptist Church of Bay Shore 175 2^{nd} Avenue Bay Shore. There will be coffee and pastries, a short introduction, and then the teams will begin the sprucing! Lunch will be served, and the event will wrap up at 3 PM.

To sign up to volunteer yourself, you can go to the LIHP website page for the event:

https://lihp.org/spruceup.html

Or Call: 631 435 4710 Ext. 326

MAKE A DIFFERENCE IN BAY SHORE!



LIHP Social Impact Award Winner from Long Island Imagine Awards

Outreach & Advocacy 2019 - 2021



en't taking the directive lightly, they continue to work from home trying to get sellers out of their home:



Why home prices have risen during the pandemic

What's driving the rising home prices in LI communities?

Newsday





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ompetition for suburban dwellings drove up the cost of housing

year, OneKey MLS, the listing service that includes Long Island, reported Thursday. Suffolk County home



e first-time homebuyers scrambling to make offers of \$30,000 or more over asking price

ething comes on [the market] it's gone immediately," said Ann Conroy, CEO of Douglas Elliman's

BUSINESSNEWS



Tues **LI BUSINESS**

Surge in lumber costs

LI builders feeling the pinch from spike late in year

bullers bulges in projects.
From Nov. 15 to Dec. 16, the price of lumber more than doubled to \$1,119.10 from \$536 per thousand board feet on the Chicago Mercantile Exchange.
The price for prompt delivery then fell 2% to \$1,097.40 as of 4

The instability has made it difficult to predict lumber costs for single-family and multifamily construction, local builders said, and contractors have been hesiant to commit to estimates for a project out of fear costs will rise.

"That's the difficulty builders are finding with regard to lumber contracts," said Mitchell Pally, CEO of the Long Island Builders Institute in Hauppauge. "It's making it very difficult for the lumber; yards and the builder to come to some kind of understanding of what the price is going to be at some point in the furure when the lumber is actually available to be delivered. Pally said it is concerning that, as prices have fluctuated thoughout of the property of the



DaVinci Construction CEO Artie Cipoletti says he's unable to give firm price estimates because of lumber market volatility.

Market volatility

ing to build affordable housing on Long Island in the \$300,000-to-\$400,000 range," Pally said.

Member Listing

Business

Albrecht, Viggiano, Zureck & Co, P.C.

All Suffolk Plumbing Contractors, Inc.

Andrea B. & Peter D. Klein
Avalon Bay Communities, Inc.
Beechwood Organization
Blue Sea Construction Co., LLC
Breslin Realty Development Corp.
Brookhaven Science Associates,
BNI

Certilman Balin Adler & Hyman,

Davis & Prager, P.C.

Denise R Langweber, LLP

Direct Energy Business

Douglaston Development LLC /J.E. Levine Builder

EMJ Construction Consultants, Inc. Farrell Fritz P.C.

G. Zendler Construction Co., Inc. Harbour Club, LLC

HouseMaster Home Inspection

John A. Testaiuti, Esq.

Knockout Pest Control. Inc.

LaMonica, Herbst & Maniscalco Margolin, Winer & Evens LLP

Mercury LLC

Mill-Max Mfg. Corp.

Murtha Construction, Inc.

Nationalgrid

Nixon Peabody, LLP

Oden Development LLC

Olympic Siding & Window Co. Inc.

Ornstein Leyton Co.

Paul N. Lovegrove, P.C.

Peter J. Zuckerman, Attorney P.C.

PKF O'Connor Davies

PSEG

Riverhead Building Supply Corp.

Safe Harbor Title Agency Ltd.

Sterling Floor Designs, Ltd.

Stewart Title Insurance Company

Suffolk Transportation Service, Inc.

The Benjamin Companies

The Engel Burman Group

The Klar Organization

The McNamara Law Group

The Park Ridge Organization

Town of Islip Economic Dev./IDA

TRITEC Real Estate Company

VHB Engineering, Surveying & Landscape Architecture, P.C.

Education

Molloy College Stony Brook University

SUNY at Old Westbury Board

Finance

Apple Bank for Savings

Bank of America

Bethpage Federal Credit Union

BNB Bank

Capital One

Citi

First National Bank of Long Island

Hanover Community Bank

HSBC Bank USA

JP Morgan Chase

M&T Bank, Community Develop-

ment Unit

Nationalwide Mortgage Bankers

Inc

New York Community Bank

Peoples United Bank

Ridgewood Savings Bank

Sterling National Bank

TD Bank NA

Valley National Bank Wells Fargo Home Mortgage

Foundations

Bank of America Foundation

Capital One Foundation

Citi Foundation

JPMorgan Chase Foundation

Long Island Community Foundation

M&T Charitable Foundation

New York Community Bank Foundation

PSEG Foundation

TD Charitable Foundation

Wells Fargo Housing Foundation

Labor

Local 25 IBEW

Local 338 RWDSU/UFCW

Media

Newsday, Inc.

Professional

Hauppauge Industrial Association

Long Island Association

Long Island Board of Realtors

Long Island Builders Institute

Suffolk County Village Official

Assoc.

Religion

Catholic Charities -

Diocese of Rockville Centre

First Baptist Church of Bay Shore

2019 - 2020 Financials

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF FINANCIAL POSITION

As of December 31,	2020	2019
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 7,497,522	\$ 6,460,600
Accounts receivable, net	597,468	738,534
Due from escrow agent	8,349	19,353
Prepaid expenses and other	50,657	95,925
Current portion of notes receivable	415,500	365,500
Investments	5,283,419	4,884,411
Total current assets	13,852,915	12,564,323
Notes receivable	3,483	3,483
Capitalized project costs	1,958,397	2,820,465
Fixed assets, net	77,784	78,200
Donated land	633,303	228,040
TOTAL ASSETS	<u>\$ 16,525,882</u>	\$ 15,694,511
LIABILITIES		
Current Liabilities		
Accounts payable and accrued expenses	\$ 597,140	\$ 1,194,980
Home buyers' deposits held in escrow	8,349	19,353
Current portion of deferred revenue	54,663	40,783
Current portion of project grant advances - governmental	5,034	34,076
Current portion of project grant advances - private	965,086	957,826
Current portion of construction and land trust reserves	23,000	3,414
Lines of credit Current portion of funds held as program agent	415,500 604,213	365,500 342,524
ouncil portion of funds field as program agent	004,210	<u> </u>
Total current liabilities	2,672,985	2,958,456
Deferred revenue	91,028	87,360
Paycheck Protection Program loan payable	347,900	-
Project grant advances - private	1,439,512	1,213,469
Construction and land trust reserves	49,649	23,688
Funds held as program agent	919,681	1,322,701
TOTAL LIABILITIES	5,520,755	5,605,674
COMMITMENTS AND CONTINGENCIES		
NET ASSETS		
Without donor restrictions:		
Undesignated	4,047,266	4,186,681
Board-designated for operating and capital reserves	5,267,919	4,868,911
	<u>9,315,185</u>	9,055,592
With donor restrictions:		
Purpose-restricted	1,041,139	789,705
Restricted in perpetuity	648,803	243,540
	1,689,942	1,033,245
TOTAL NET ASSETS	11,005,127	10,088,837
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 16.525.882</u>	\$15.694.511

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF ACTIVITIES

For Years Ended December 31,	 2020		2019
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS			
SUPPORT AND REVENUE			
Receipts and government grants from transfer of homes	\$ 2,899,898	\$	1,551,800
Government grants	301,089		1,513,580
Private grants	608,337		555,096
Contributions	423,452		166,204
Special events (net of direct expenses of \$21,004 for 2019)	-		92,096
Mortgage counseling	155,122		140,202
Technical assistance	627,102		726,299
Interest	29,707		35,494
Other income Net assets released from donor restrictions	311,216 219,215		267,085 297,178
Net assets released from donor restrictions	 219,215		291,110
TOTAL SUPPORT AND REVENUE	 5,575,138	_	5,345,034
EXPENSES			
Program services:			
Development	2,826,691		2,562,078
Counseling and education	451,176		579,078
Technical assistance	310,314		528,147
Other	 579,199		514,208
Total program services	4,167,380		4,183,511
Supporting services:			
Management and general Fundraising	 1,512,597 35,129		1,183,210 81,904
TOTAL EXPENSES	 5,715,106	_	5,448,625
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS			
BEFORE INVESTMENT ACTIVITIES	 (139,968)		(103,591)
Investment interest and dividends, net of expenses	97,916		120,209
Realized and unrealized gains	301,645		397,197
Net investment return	399,561		517,406
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	 259,593	_	413,815
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS			
Donated land	405,263		228,040
Government grants	273,149		-
Private grants	197,500		225,051
Net assets released from donor restrictions	 <u>(219,215</u>)		(297,178)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS	 656,697		155,913
CHANGE IN NET ASSETS	916,290		569,728
Net Assets - Beginning of Year	 10,088,837		9,519,109
NET ASSETS - END OF YEAR	\$ 11.005.127	\$_	10,088,837

2019 - 2020 Financials

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2020	Program Services	Supporting		
	Total Program Services	Management and General	Fundraising	Total
Development costs	\$ 2,394,425	\$ -	\$ -	\$ 2,394,425
Salaries and employee benefits	1,220,581	1,093,617	27,854	2,342,052
Professional services	218,673	203,954	-	422,627
Rent and utilities	68,415	59,132	3,742	131,289
Insurance	53,732	42,555	975	97,262
Travel and auto	12,742	7,989	-	20,731
Conference and meetings	4,224	2,709	-	6,933
Postage	13,500	9,653	-	23,153
Printing	1,749	1,609	-	3,358
Office supplies and equipment	23,590	20,630	1,082	45,302
Repairs and maintenance	16,355	14,136	895	31,386
Depreciation and amortization	16,252	14,935	-	31,187
Telephone	10,614	9,175	581	20,370
Outreach	41,705	-	-	41,705
Subscriptions and publications	12,038	11,062	-	23,100
Interest expense	8,478	-	-	8,478
Other	50,307	21,441	<u>-</u>	71,748
Total Expenses	\$ 4,167,380	\$ 1,512,597	\$ 35,129	\$ 5,175,106

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF FINANCIAL POSITION

As of December 31,	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 5,050,683	\$ 5,973,628
Current portion of funds held as program agent	491,399	604,213
Accounts receivable, net	1,932,542	597,468
Due from escrow agent	2,811	8,349
Prepaid expenses and other	70,826	50,657
Current portion of notes receivable	250,000	415,500
Investments	5,670,135	5,283,419
Total current assets	13,468,396	12,933,234
Funds held as program agent	936,661	919,681
Notes receivable	3,483	3,483
Capitalized project costs	2,639,353	1,958,397
Fixed assets, net	228,848	77,784
Donated land	633,303	633,303
TOTAL ASSETS	<u>\$ 17,910,044</u>	<u>\$ 16,525,882</u>
LIABILITIES		
Current Liabilities		
Accounts payable and accrued expenses	\$ 935,157	\$ 597,140
Home buyers' deposits held in escrow	2,811	8,349
Current portion of deferred revenue	36,052	54,663
Current portion of project grant advances - governmental	89,571	5,034
Current portion of project grant advances - private	1,641,162	965,086
Current portion of construction and land trust reserves	69,000	23,000
Lines of credit	250,000	415,500
Current portion of funds held as program agent	<u>491,399</u>	604,213
Total current liabilities	3,515,152	2,672,985
Deferred revenue	79,805	91,028
Paycheck Protection Program loan payable	-	347,900
Project grant advances - private	758,440	1,439,512
Construction and land trust reserves	54,461	49,649
Funds held as program agent	<u>936,661</u>	919,681
TOTAL LIABILITIES	<u>5,344,519</u>	<u>5,520,755</u>
COMMITMENTS AND CONTINGENCIES		
NET ASSETS		
Without donor restrictions:		
Undesignated	5,209,091	4,047,266
Board-designated for operating and capital reserves	<u>5,654,635</u>	<u>5,267,919</u>
	10,863,726	9,315,185
With donor restrictions:		
Purpose-restricted	1,052,996	1,041,139
Restricted in perpetuity	648,803	648,803
	1,701,799	1,689,942
TOTAL NET ASSETS	<u>12,565,525</u>	11,005,127
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 17,910,044</u>	<u>\$ 16,525,882</u>

The above data has been condensed from the combined financial statements audited by Mayer Hoffman McCann P.C., Certified Public Accountants of New York. Copies of the audited statements, including the auditors' unmodified opinion dated May 18, 2022, are available from the Long Island Housing Partnership, Inc. office upon request.

2020 - 2021 Financials

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF ACTIVITIES

	2021	2020
For Years Ended December 31,		
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
SUPPORT AND REVENUE		
Receipts and government grants		
from transfer of homes	\$ 1,000,000	\$ 2,899,898
Government grants	2,441,200	301,089
Private grants	770,533	781,337
Contributions	171,601	250,452
Mortgage counseling	119,658	155,122
Technical assistance	738,362	627,102
Interest	18,590	29,707
Gain from sale of subsidiary partnership interest	968,243	
Paycheck Protection Program loan and interest forgiveness	351,814	_
Other income	251,868	311,216
Net assets released from donor restrictions	28,143	219,215
TOTAL SUPPORTAND REVENUE	6,860,012	5,575,138
EXPENSES		
Program services:		
Development	1,584,111	2,826,691
Counseling and education	361,674	451,176
Technical assistance	282,579	310,314
COVID-related programs	1,425,722	310,314
. •		F70 400
Other	480,544	579,199
Total program services	4,134,630	4,167,380
Supporting services:	4 507 040	4 540 507
Management and general Fundraising	1,527,040 36,517	1,512,597 35,129
Fullulaising		35,129
TOTAL EXPENSES	5,698,187	<u>5,715,106</u>
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
BEFORE INVESTMENT ACTIVITIES	1,161,825	(139,968)
Investment interest and dividends, net of expenses	376,600	97,916
Realized and unrealized gains	10,11 <u>6</u>	301,645
Net investment return	386,716	399,561
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	1,548,541	259,593
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS		
Donated land		405,263
Government grants		273,149
Private grants	40,000	197,500
Net assets released from donor restrictions	(28,143)	(219,215)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS	11,857	656,697
CHANGES IN NET ASSETS	1,560,398	916,290
Net Assets - Beginning of Year	11,005,127	10,088,837
NET ASSETS - END OF YEAR	<u>\$ 12,565,525</u>	<u>\$ 11,005,127</u>

The above data has been condensed from the combined financial statements audited by Mayer Hoffman McCann P.C., Certified Public Accountants of New York. Copies of the audited statements, including the auditors' unmodified opinion dated May 18, 2022, are available from the Long Island Housing Partnership, Inc. office upon request.

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2021	Program Services	Supporting Services		
	Total Program Services	Management and General	Fundraising	Total
Development costs	\$ 1,281,089	\$ -	\$ -	\$ 1,281,089
Salaries and employee benefits	1,877,630	972,244	24,764	2,874,638
Professional services	532,887	120,994	3,825	657,706
Rent and utilities	79,625	38,802	3,474	121,901
Insurance	45,420	39,334	1,282	86,036
Travel and auto	12,887	5,429	-,	18,316
Conference and meetings	3,908	1,279	_	5,187
Postage	12,401	4,778	_	17,179
Printing	3,880	1,633	_	5,513
Office supplies and equipment	41,846	19,891	1,810	63,547
Repairs and maintenance	18,871	9,196	823	28,890
Depreciation and amortization	39,092	20,754	-	59,846
Telephone	12,921	5,454	539	18,914
Outreach	86,907	-	-	86,907
Subscriptions and publications	28,928	8,178	-	37,106
Interest expense	6,126	3,914	-	10,040
Taxes	-	260,685	-	260,685
Other	50,212	14,475	-	64,687
Total Expenses	\$ 4,134,630	\$ 1,527,040	\$ 36,517	\$ 5,698,187

Development, Technical Assistance, & Other Housing Program Services



Michael Miller Assistant VP of **Programs**



Michelle **DiBenedetto** Director of **Special Programs**



Jennifer Chan Director of **Technical Assistance Programs**



Laura Savino Director of Government **Programs**



Joan Ginley Asst. Director of Technical Assistance **Programs**



Doris Meyer Manager of **Technical Assistance Programs**



James Nemley Program Manager



Melissa Wortman Program Manager - EAHP/DPAP/HIP



Doug Hirst Construction **Program** Coordinator



Nicole Buckley Program Assistant



Natalie Martinez Program **Assistant**



Jazmine Class Program Assistant

Disaster Relief - COVID Related Programs



Renee Loiacono Director of Rental Assistance **Programs**



Christine **Pagliari** Manager of Rental Assistance **Programs**



Donna Craig Asst. Manager of Rental Assistance **Programs**



Lisa DeVito **Program** Coordinator



Ursula Lopez Asst. Manager of Rental Assistance Rental Assistance **Programs**



Virginia **Pomaro Specialist**

Education and Counseling



Bryan LazerusDirector of Counseling
& Lending



Maria Sanz Manager/HUD Certified Bilingual Default Housing Counselor



Marie Povinelli HUD Certified Pre-Purchase Housing Counselor



Jamie Sanchez HUD Certified Bilingual Housing Counselor

Office Administration



Linda MathewsExecutive
Assistant



Delia JohnsonProgram
Assistant



Janina Watt Program Assistant



Kathy-Marie Olsen Program Assistant



Melena Pichardo Clerical/ Receptionist

Finance



Vincent Donato
Senior Accountant

Fair Housing



Sharon Mullon On Call - Fair Housing Advisor

Information Technology



Kathleen Caldarola I.T. Consultant

Officers



Kevin S. Law Chairman **TRITEC Real Estate** Company



Steven F. Philbin Vice Chair M&T Bank



Mary Reid Second Vice Chair Community Advocate



Anthony Esernio Treasurer TD Bank NA



Elena A. Dundon Secretary Local 338 RWDSU/ **UFCW**



Peter J. Elkowitz President & Chief **Executive Officer**



James Britz **Executive Vice President & Chief Operating Officer**

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Lawrence S. Jones Credit Union



Steven Cannella Bethpage Federal Brookhaven National Laboratory



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Laura A. Cassell Catholic Charities of Long Island



Colleen Galvin Citi



Peter Klein Developer



Richard J. Locke Direct Energy **Business**



Shirley E. Coverdale Family Community Life Center



Robert C. Creighton Farrell Fritz, P.C.



Rev. Dr. Daris Dixon-Clark First Baptist Church



Vincent E. Giovinco Flushing Bank

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Thomas Haggerty HSBC Bank USA



Kevin M. Harvey IBEW, Local 25



Richard D. DeVerna JPMorgan Chase



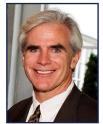
Matthew Cohen Long Island Association



Marlo Paventi Dilts Long Island Board of Realtors



Peter G. Florey Long Island **Builders Institute**



Patrick G. Halpin Mercury, LLC



Belinda **Pagdanganan** National Grid (retired)



Brian Sapp National Grid



Andrea Rothchild Newsday



Michael A. Fields **New York Community** Bank



Christopher M. Hahn **PSEG**





Thomas P. DeJesu Christopher McKeever Steven Krieger RedLand Strategies Stewart Title Insurance Company



The Engel Burman Group



Robert J. Coughlan **TRITEC Real Estate** Company



Vladimer Ortega Webster Bank (formerly Sterling)

Board Counsel



Edward Puerta Nixon Peabody LLP

Senior Management



Valerie Canny Chief Financial Officer



Jill Rosen-Nikoloff Senior Vice President & General Counsel (Compliance Officer)

We're proud to support the Long Island Housing Partnership's mission to provide affordable housing opportunities on Long Island

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ANNUAL MEETING



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FROM SENATOR MARIO MATTERA



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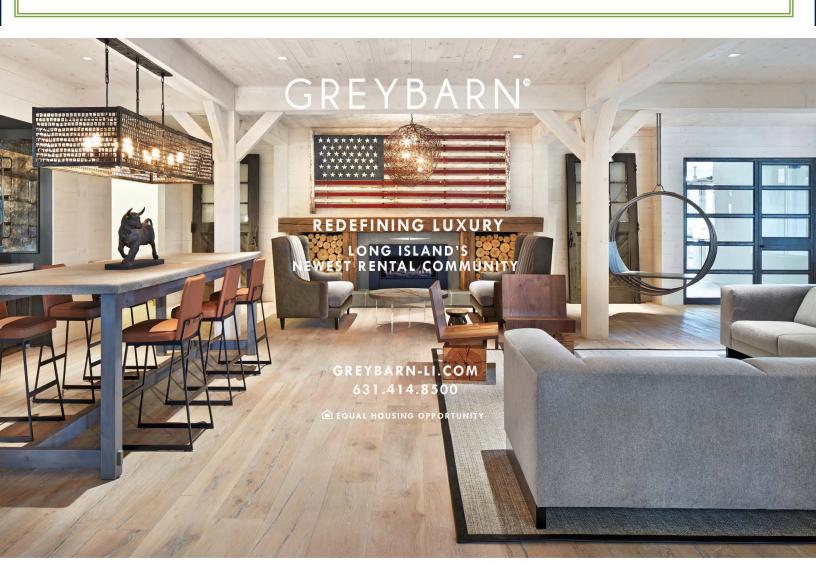
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Congratulations on your 34th Anniversary



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CHRIS CALLAHAN, Vice President JOSHUA MARGOLIS, Rec. Secretary JAMES MALLEY, Financial Secretary RYAN CASEY, Treasurer

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Newsday salutes The Long Island Housing Partnership for its commitment to the Long Island community.

Congratulations to the 2022 honorees:

- Enterprise Community Partners
- JJR Associates, Inc.
 - Rafael M. Vasquez, President





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ADVOCATING FOR AN INCLUSIVE SOCIETY, INSPIRED BY OUR PARTNER IN IMPACT: LONG ISLAND HOUSING PARTNERSHIP



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for its continued efforts to help those in our community.







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The Long Island Housing Partnership

On your 34th Annual Meeting
With Continued Success

From your friends

Peter Florey and Leonard D'Amico



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Congratulations to the Long Island Housing Partnership

on 34 years
of important and significant
work in facilitating
affordable housing
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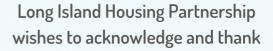
Long Island Housing Partnership

on their 34th Anniversary

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In Recognition of Your Outstanding Leadership, Dedication and Ongoing Commitment to Affordable Housing for the Long Island Community



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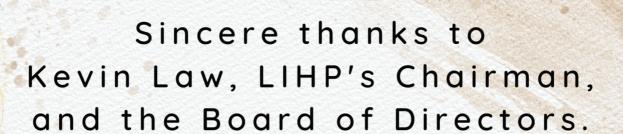












Their unending support allows LIHP to serve Long Islanders in need.

Peter J. Elkowitz, President & Chief Executive Officer James Britz, Executive Vice President & Chief Operating Officer Valerie Canny, Chief Financial Officer Jill Rosen-Nikoloff, Senior Vice President/General Counsel and Compliance Officer





This page is dedicated to the hard-working and committed staff of LIHP.

Over the past three years, they have had to weather a pandemic, while helping those most in need.

Thank you to LIHP's staff for their resilience and dedication to our mission.

Peter F. Elkowitz, President & Chief Executive Officer Fames Britz, Executive Vice President & Chief Operating Officer Valerie Canny, Chief Financial Officer Fill Rosen-Nikoloff, Senior Vice President/General Counsel and Compliance Officer



LONG ISLAND HOUSING PARTNERSHIP



Thank you to all our
Members and Sponsors
for your continued
support of our mission



LONG ISLAND HOUSING PARTNERSHIP

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www.lihp.org

Future Direction for 2022/2023

Technical Assistance Provider

The Long Island Housing Partnership will continue to provide technical assistance to municipalities, community-based, not-for-profit housing

organizations and for-profit developers to facilitate the creation of affordable homes.





Not-For-Profit Developer

The Housing Partnership will continue to work as a not-for-profit developer to create affordable homeownership and rental housing through new construction and rehabilitation of existing housing.



Community Lending

The Housing Partnership will continue to work with the private, public and not-for-profit sectors on innovative community lending and related programs.

Education & Counseling

The Housing Partnership will continue to provide mortgage counseling, financial counseling, post-purchase counseling, foreclosure prevention counseling, as well as fair housing and anti-predatory lending education.



Advocacy

The Housing Partnership will work on the federal, state and local governmental levels in support of legislation and initiatives that improve housing policies.





Community Land Trust

The Housing Partnership will continue to acquire and retain land across Long Island. The land will be placed in the Community Land Trust (CLT), while the structures will be sold to qualified homebuyers.



Affordability Administration Management

The Housing Partnership will provide ongoing assistance relating to the administration, managing and marketing of the designated affordable units in an inclusionary community or single and separate development.

Disaster Relief

The Housing Partnership provides financial assistance and referrals to available resources or services to individuals who are victims of disasters, or other emergency hardships, including pandemics, or who are needy or otherwise distressed; to plan, coordinate,

and financially support activities that provide opportunities for the general public to assist with stabilizing their housing needs.

